

## DXN Modules as an Edge Data Centre – Sydney Deployment (SYD01)

DXN-SYD01

### Background

With the growing demand for fast, reliable, and localised data processing, Edge Data Centres have become an essential part of modern IT infrastructure. These centres allow data to be processed closer to end-users, reducing latency and improving overall network performance. In Sydney, DXN deployed a modular Edge Data Centre in a warehouse facility to cater to businesses needing reliable, scalable, and compliant Tier 3 data infrastructure.

The project, dubbed SYD01, was a groundbreaking initiative designed to deliver a robust data processing solution for businesses in Sydney's urban environment. One of its standout features was the ability to seamlessly deploy within an existing building, repurposing and integrating the Edge Data Centre in a way that blends into the surroundings. This innovative approach underscores the flexibility and readiness of DXN's Edge Data Centre solution for the APAC market, showcasing its potential to meet the evolving needs of modern urban infrastructure.

### Objective

The primary objective was to design and deploy an Edge Data Centre in an urban warehouse that met stringent Tier 3 compliance standards, ensuring a high level of redundancy, uptime, and operational efficiency. The facility needed to cater to multiple clients with different data needs while offering a scalable, flexible solution that could grow with their business.

Additionally, the center had to be built to handle the needs of businesses that require fast data processing at the network's edge, while ensuring energy efficiency and minimal environmental impact. Though SYD01 was technically successful, the deployment faced challenges in aligning the product with the market demand, which ultimately led to limited sales traction.



"DXN's Edge Data Centre in Sydney demonstrated our capability to deliver highly secure, scalable, and compliant Tier 3 infrastructure, meeting the needs of businesses looking for fast data processing close to their users."

– Shalini Lagrutta, CEO, DXN

## Solution

DXN deployed a Tier 3 Edge Data Centre in a warehouse in Sydney, designed to handle data-intensive operations with high availability and redundancy. The modular data center was constructed with DXN's prefabricated technology, allowing for rapid deployment and easy scalability.

Key features of the solution included:

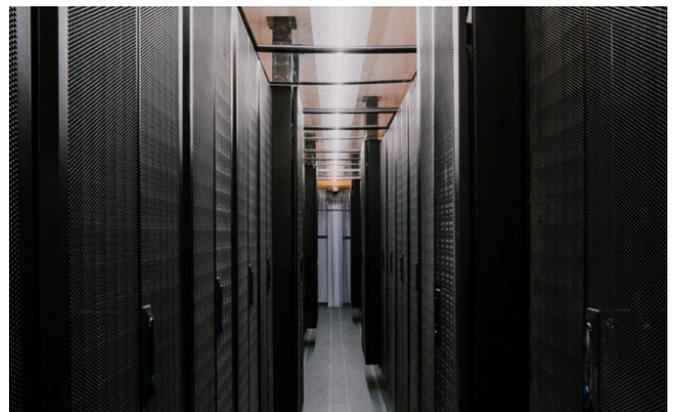
- **Tier 3 Compliance:** The data center met Tier 3 standards, ensuring 99.982% uptime and offering N+1 redundancy, crucial for businesses that require continuous operations and data availability.
- **Edge Computing Capabilities:** The center was designed to handle data processing at the edge of the network, providing low-latency solutions for businesses in Sydney. This was particularly beneficial for industries requiring real-time data processing.
- **Energy Efficiency:** The design incorporated advanced cooling and energy management systems to reduce power consumption while maintaining optimal performance.
- **Scalability:** The modular nature of the data center allowed for future expansion, enabling businesses to scale their data operations as their needs grew without significant additional infrastructure investment.



## Outcome

Though SYD01 encountered challenges with sales execution and product-market fit, the technical deployment of the Edge Data Centre was a success. The data center met all performance and compliance expectations, delivering the required Tier 3 redundancy and availability. The facility was able to support multiple clients and handle large amounts of data processing at the network's edge, significantly improving latency and network performance for users.

The experience with SYD01 has provided invaluable insights into aligning future deployments with market needs as DXN prepares to expand its operations across the APAC region. While the product itself was technically sound, the misalignment with market demand highlighted the importance of market strategy. These learnings are being applied as DXN repositions its Edge Data Centre solutions for new markets.



## Additional Wins For DXN

DXN's success in delivering Tier 3 Edge Data Centers has positioned the company to tap into the growing demand for edge computing in the APAC region. With lessons learned from the SYD01 deployment, DXN is now better equipped to refine its market strategy and address the needs of businesses looking for robust, scalable Edge solutions. The APAC market is ripe for expansion, and DXN's offering is well-suited to capitalize on this opportunity.